

# Phlebotomists

SOC: 31-9097 • Career Profile Report

## ■ Key Facts

<b>\$43,660</b> Median Salary	<b>139,700</b> Employment	<b>+6.0%</b> Growth Rate
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## ■ Requirements & Salary Range

Education: Postsecondary

## ■ Automation Risk Assessment

**Medium Risk** - 48.0% probability of being automated in the next 10-20 years.  
This job has some routine elements but still requires human judgment and interaction.

## ■ Work-Life Balance

**4.6/10** - Fair work-life balance

## ■ Personality Fit (RIASEC)

Higher scores indicate better personality fit for this career type.

Realistic	5.8/10	Investigative	6.0/10
Artistic	4.4/10	Social	8.4/10
Enterprising	4.6/10	Conventional	7.4/10

## ■ Top Skills Required

Communication skills, Compassion, Detail oriented, Dexterity, Interpersonal skills, Physical stamina

### ✓ Strengths

- High Demand
- Flexible Work
- Continuous Learning

### ■ Challenges

- Burnout Risk
- Rapid Technological Change

## ■ What They Do

Phlebotomists typically perform the following tasks:

- Dispose of contaminated sharps, in accordance with applicable laws, standards, and policies.
- Organize or clean blood-drawing trays, ensuring that all instruments are sterile and all needles, syringes, or related items are of first-time use.
- Draw blood from veins by vacuum tube, syringe, or butterfly venipuncture methods.
- Match laboratory requisition forms to specimen tubes.
- Dispose of blood or other biohazard fluids or tissue, in accordance with applicable laws, standards, or policies.
- Conduct standards tests, such as blood alcohol, blood culture, oral glucose tolerance, glucose screening, blood smears, or peak and trough drug levels tests.
- Collect specimens at specific time intervals for tests, such as those assessing therapeutic drug levels.
- Process blood or other fluid samples for further analysis by other medical professionals.
- Provide sample analysis results to physicians to assist diagnosis.
- Enter patient, specimen, insurance, or billing information into computer.
- Document route of specimens from collection to laboratory analysis and diagnosis.
- Draw blood from capillaries by dermal puncture, such as heel or finger stick methods.
- Conduct hemoglobin tests to ensure donor iron levels are normal.
- Transport specimens or fluid samples from collection sites to laboratories.
- Collect fluid or tissue samples, using appropriate collection procedures.
- Explain fluid or tissue collection procedures to patients.
- Train other medical personnel in phlebotomy or laboratory techniques.
- Administer subcutaneous or intramuscular injects, in accordance with licensing restrictions.
- Draw blood from arteries, using arterial collection techniques.
- Monitor blood or plasma donors during and after procedures to ensure health, safety, and comfort.

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Source: <https://www.bls.gov/ooh/healthcare/phlebotomists.htm>