

# Delivery Truck Drivers and Driver/Sales Workers

SOC: 53-3031 • Career Profile Report

## ■ Key Facts

\$42,770

Median Salary

1,531,300

Employment

+8.0%

Growth Rate

## ■ Requirements & Salary Range

Education: High school diploma

## ■ Automation Risk Assessment

**Medium Risk** - 35.0% probability of being automated in the next 10-20 years.

This job has some routine elements but still requires human judgment and interaction.

## ■ Work-Life Balance

**3.8/10** - Challenging work-life balance

## ■ Personality Fit (RIASEC)

Higher scores indicate better personality fit for this career type.

Realistic	8.6/10	Investigative	4.4/10
Artistic	3.4/10	Social	5.8/10
Enterprising	4.8/10	Conventional	7.4/10

## ■ Top Skills Required

Customer-service skills, Hand–eye coordination, Math skills, Patience, Sales skills, Visual ability

### ✓ Strengths

- High Demand
- Flexible Work
- Continuous Learning

### ■ Challenges

- Burnout Risk
- Rapid Technological Change

## ■ What They Do

Delivery Truck Drivers and Driver/Sales Workers typically perform the following tasks:

- Drive trucks to deliver such items as food, medical supplies, or newspapers.
- Inform regular customers of new products or services and price changes.
- Record sales or delivery information on daily sales or delivery record.
- Listen to and resolve customers' complaints regarding products or services.
- Collect money from customers, make change, and record transactions on customer receipts.
- Maintain trucks and food-dispensing equipment and clean inside of machines that dispense food or beverages.
- Arrange merchandise and sales promotion displays or issue sales promotion materials to customers.
- Collect coins from vending machines, refill machines, and remove aged merchandise.
- Write customer orders and sales contracts according to company guidelines.
- Review lists of dealers, customers, or station drops and load trucks.
- Sell food specialties, such as sandwiches and beverages, to office workers and patrons of sports events.

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*Generated by StartRight • Data from U.S. Bureau of Labor Statistics & O\*NET*

Source: <https://www.bls.gov/ooh/transportation-and-material-moving/delivery-truck-drivers-and-driver-sales-workers.htm>